

COVID-19

Dear Doctor and Team,

March 31, 2020

As one of the essential businesses as defined by local, state and federal emergency guidelines FTI Dental Lab is remaining hard at work during this uncertain time. So we can continue to provide high quality restorations for your patients. We, like everyone are keeping a close eye on this developing issue. We are taking every precaution to insure the safety of you and your staff as well as our own staff to manage this difficult situation as safely as possible.

FTI has instituted somewhat modified split shifts to lessen the chance of passing on any infection between us. If you should call and no one answers "Please Leave Us A Message". Someone will get back to you! If it is an emergency please call or text Mike on his cell phone 316-680-1924. Please realize that if I am not at the office I may not be able to answer your question at that moment.

All of us at FTI want to thank all of you for your business in the past and we look forward to serving you in the future. Historically, emergencies like this do pass, and there will be a pent up demand. We want you to know with our recently increased capacities, we will be able to handle your needs better than before.

Available now, FTI has three new products that have just been evaluated and found to be of excellent quality.

- 1) Ivoclar's "Prime Zirconia" with varying flexural strength from 600 mpa at the incisal to 1200 mpa at the cervical in pre-shaded pucks of A-D Classic Vita shades. This hybrid zirconia provides excellent translucency at the incisal and you get good chroma and masking at the gingival.
- 2) Argen's "Super Translucent Multi-Layer Zirconia" replaces Cubex. It is 200 mpa stronger than its predecessor Cubex and with a better color; it is overall a better product. Cubex will be available for the foreseeable future if you need to match a crown done in the past.
- 3) Myerson's VisaClear flexible partials are now available. The frame is milled and regular denture teeth are cured on the frame with high strength acrylic.

Looking to the future: FTI has on order the new offering from Dentsply/Sirona, their "InLabSw 20.0 Software". This will allow us to access the "Connect Case Center" and receive case files from Sirona's in-office scanners.

Best wishes for the well being of all of you,,

Mike Fulton and the staff at FTI